

BUSINESS COACHING PROFESSIONAL CERTIFICATE FOR LEADERS & MANAGERS 2009

COACH YOUR WAY TO THE NEXT WINNING SEASON!

Good coaching is an integral part of a productive and winning team. In business, this translates directly to improving the bottom-line while building strong partnerships and maintaining a culture of support and opportunity. If you believe people are the real source of your competitive advantage, then learning how to coach your employees is an investment you can afford to make!



YOU WILL LEARN HOW TO PRODUCE EXTRAORDINARY RESULTS INCLUDING:

- Eliciting greatness
- Focusing in on what is most important
- Planning and goal setting
- Managing progress and accountability

WHAT WILL THIS PROGRAM DO FOR YOU?

- Create positive results in your organization
- Improve your listening skills
- Receive immediate feedback from qualified instructors on your coaching style in a safe learning environment
- Walk away with a plan to bring out the best in your employees and the talent in your organization

WHO SHOULD ATTEND?

- Leaders expanding their skills in social intelligence
- Managers seeking to get the best out of their teams
- Human Resource professionals wanting to improve their employees' performance
- Decision-makers looking to create better bottom-line results

GRANT FUNDING AVAILABLE:

The process is simple. There is no paperwork for you to fill out!

In partnership with the Vermont Training Program, VT Department of Economic Development, we are able to offer a \$500 discount to employers in the Manufacturing, Information Technology, Healthcare, Telecommunications, and Environmental Technology sectors.

READY TO GROW?

For more information, please visit coachingcenterofvt.com, call 802.654.8787, toll-free 877.619.2814, or email Kitty Martin: kitty@coachingcenterofvt.com.

"The coaching skills workshop introduced me to me a style of conversation I'd never fully experienced before. It's already helped me break through barriers and see new paths of communication. I've gained the confidence to ask questions which lead to awakening and inspiration. I've been putting the knowledge to work already."

– Tina S. de la Torre
Director of Marketing and Community Relations
Northfield Savings Bank

Instructor:

Lea Belair, PCC, Director of Coaching & Training,
Coaching Center of Vermont, Inc.
In association with the University of Vermont

Dates - Three Sessions Offered:

October 7, 8, & 9, 2009*
Followup session on November 5, 2009**

January 13, 14, & 15, 2010*
Followup session on February 19, 2010**

May 17, 18, & 19, 2010*
Followup session on June 18, 2010**

* Full day sessions are 8:30am to 4:30pm

** Followup sessions are 10:00 am to 12:00pm

Location:

Coaching Center of Vermont
Located in the Champlain Mill, Winooski, VT

Program Fee:

\$1495

A Coaching Package is Included in the Certificate Program:

- Two 30-45 minute individual coaching sessions
- Invitation to subsequent group coaching follow ups as part of our continuous learning community
- Light breakfast and lunch

Lodging is not included in the program fee.

For a listing of overnight accommodations, visit: vermont.org/visiting/index.html.

Participants will receive a certificate of completion from the University of Vermont and two Continuing Education Units (CEU's).

coachingcenterofvt.com

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877.619.2814